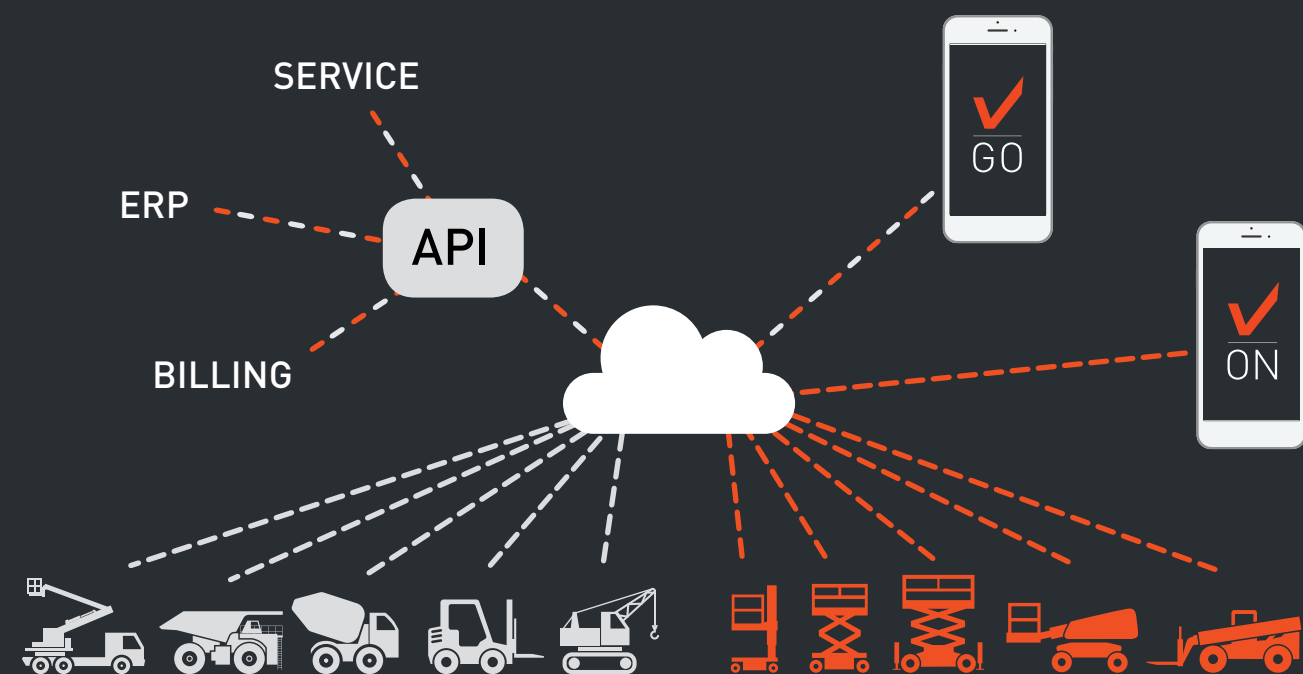


ELEVATE



## Flexibility First

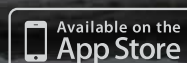
ELEVATE streamlines your existing business model, rather than building a new one. We've listened to what's important to our customers' business and are providing a solution that has an immediate impact.

Increased utilization, better planned service, precision billing, and monitored usage to promote safety, are some of the ways that ELEVATE delivers real value.

ELEVATE enables rental fleets to talk to your service team, your ERP, the end user, and most importantly, your bottom line.



Powered by Trackunit means ultimate flexibility and ease of integration. Whether you're looking at telematics for the first time, or run advanced systems from an API feed, the robust Trackunit ecosystem ensures that our customers benefit from ELEVATE out of the gate.



NA/ENG/03/2018

# ELEVATE

## PACKAGES

# ELEVATE

### DIRECT

Connects rental fleets directly to your rental software (ERP) to make maintenance and billing processes more efficient and effective with live machine data.

- Transmits data every 15 minutes
- Data delivered by Trackunit IRIS API
- Data access requires existing ERP software. (Data-only package)\*
- 36 or 60-month packages

### ENGAGE

A full suite of tools to manage a connected fleet. Benefit from direct data + ELEVATE Manager, GO and ON apps.

- ELEVATE Manager and GO apps
- Set alerts for machine operations or business rules to notify the right personnel in real time (SMS, Email)
- Generate up to the minute reports, giving you actionable insights to better your business
- Transmits data every 2/15 minutes or on I/O
- Includes Direct data to ERP\*
- 12, 36 or 60-month packages

### ENGAGE + ACCESS

All the benefits of Engage + Access Control with Dual ID II keypad. Engage + Access protects your assets and helps provide a safer work site.

- Prevent machine ignition by unauthorized personnel
- Limit machine access through PIN codes, or RFID cards (remotely programmable through ELEVATE Manager)
- Set auto expiring access codes to correspond to rental terms
- Dual ID II hardware is IP69 rated
- Works with IPAF PAL smart card for quick RFID access to machines

Actionable Insights.  
Measurable Benefits.

More than Telematics.

skyjack.com/elevate



## What we do differently

The use of telematics in the construction equipment rental market has lagged behind other industries. Features borrowed from on-road products have become barriers to adoption for off-road fleets. Skyjack's journey to an off-road solution has focused on identifying and removing those barriers.

## Tailored to construction rental

Through our strategic partnership with Trackunit, we've left behind the legacy of on-road telematics and provided our customers with flexibility and hard value. We've built a solution to positively impact day-to-day business in construction rental. ELEVATE is built to deliver actionable insights, feed your business decisions, and improve your customer satisfaction.

## You know your business. We know machines

Combining customer feedback, and the expertise of Skyjack's engineering team, we've identified the most important data from our machines. We've focused on delivering value from every model we build from scissor lifts to telehandlers. ELEVATE is priced and packaged to truly be a full fleet solution and have an immediate impact on our customers bottom line.

## If it's not making it easier, it's not doing anything

Telematics shouldn't be about adding, but subtracting.

ELEVATE gets rid of unnecessary manual processes, inaccurate information, piles of paper, unruly spreadsheets, and reading hour meters. Speeding up service calls, remotely diagnosing user issues, and decreasing the cost of providing exceptional customer service is the name of the game.

## More than Telematics

ELEVATE follows a mobile first philosophy. In a fast moving environment with a wide variety of roles, any solution needs to go beyond just telematics. We have embraced mobile applications that elevate safety, productivity, and utilization for our customers.

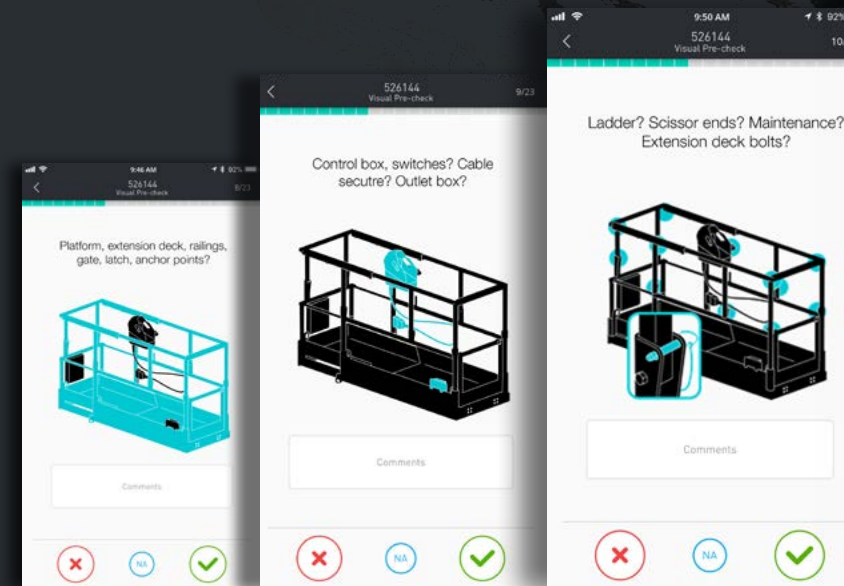
An integrated solution for your entire fleet and one that follows Skyjack's simple and reliable philosophy.

This is only the beginning...

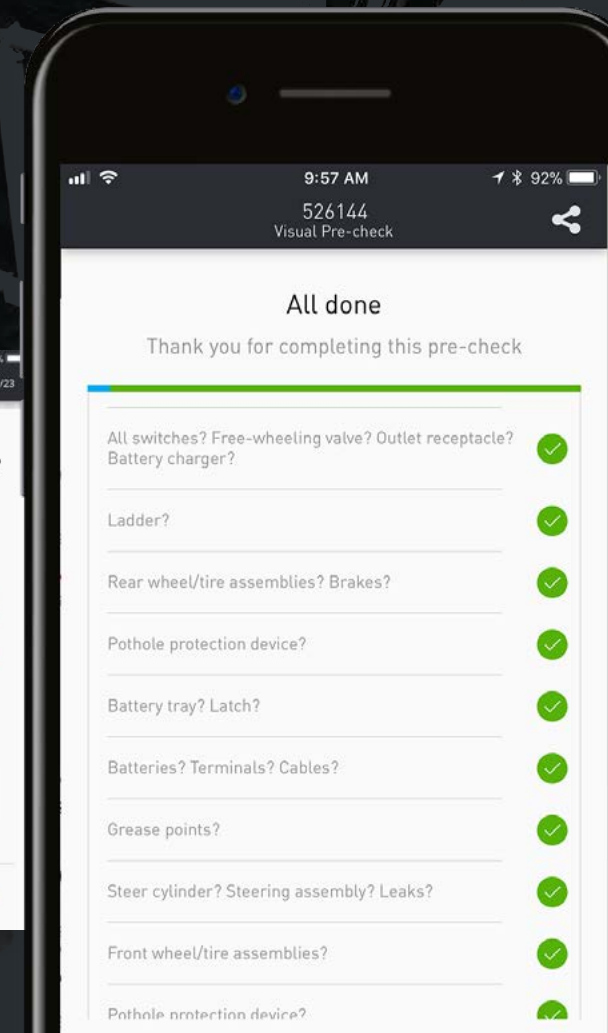
## Let's get to work

If work is being done, machines are being used. True visibility to machine utilization can be achieved through connecting the operator to the machine. This provides the operator with digitally tracked operating time, and eliminates manual paper processes from job sites. This helps our industry get to work quicker, safer, and more efficiently.

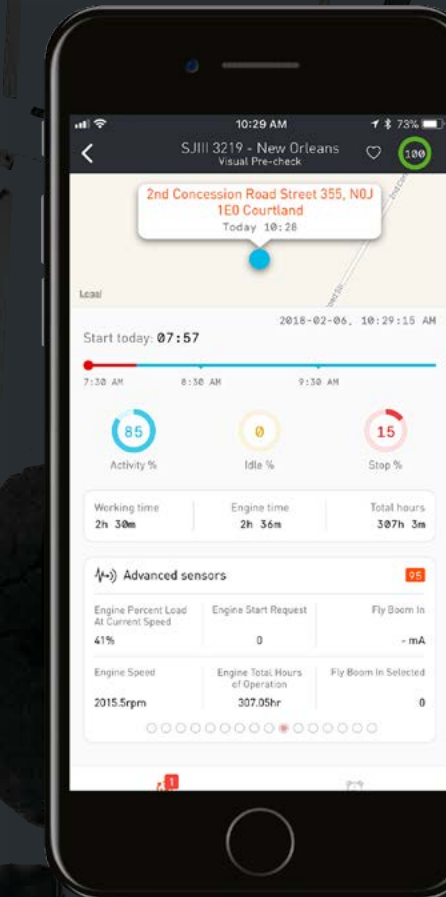
- Digital machine pre-checks with visual walkthrough
- Digital tracking of pre-check history for each operator per machine
- History of machine utilization per operator
- Site manager overview of pre-checks, damage reports, and machine utilization by operator
- In-app tracking of machine damage



ON



GO



## Get your hands on it

A mobile industry with mobile roles requires a solution designed for mobile access. The same critical data available in ELEVATE Manager is delivered with a mobile first interface to smart devices. ELEVATE GO gives immediate access to critical data, whenever, wherever.

- Service alerts
- Proximity compass
- Usage reports
- Fleet overview
- Insights



## Access Control

Protect your assets and provide a safer work site by adding access control to your fleet with ELEVATE Access. The Dual ID II keypad (powered by Trackunit) can limit access through PIN code, or an RFID card to help make sure only authorized personnel are operating your machines.